

Solid IT Networks
DIR-CPO-5404
Services by Solid IT Networks
Confidential Pricing for DIR Members

***Note :** Solid IT Networks cannot control external factors such as market conditions or unforeseen events (e.g., tariffs, trade disputes, pandemics, natural disasters, or force majeure) that may impact product pricing, lead times, and availability. All quoted prices are subject to change without prior notice. Additionally, stock availability is not guaranteed at the time of order placement.*

For assistance with design, configuration, pricing, or inventory confirmation, please contact your Solid IT Networks sales representative or email us at sales@soliditnetworks.com.

SERVICE DESCRIPTION	SERVICE PART NUMBER	MSRP	DISCOUNT % OFF MSRP	DIR CUSTOMER PRICE*
Network Technician, per hour; add'l terms may apply.	SRV-SIT-NW-TECH	\$ 100	20%	\$80.60
Associate Engineer, per hour; add'l terms may apply.	SRV-SIT-ASSOC-ENGINEER	\$ 200	20%	\$161.20
Senior Network Engineer, per hour; add'l terms may apply.	SRV-SIT-SR-ENGINEER	\$ 400	20%	\$322.40
8 Hours of Senior Network Engineering Support; additional terms apply.	SRV-SIT-NW-PACK-8	\$ 3,000	20%	\$2,418.00
40 Hours of Senior Network Engineering Support; additional terms apply.	SRV-SIT-NW-PACK-40	\$13,400	20%	\$10,800.40
80 Hours of Senior Network Engineering Support; additional terms apply.	SRV-SIT-NW-PACK-80	\$25,200	20%	\$20,311.20
100 Hours of Senior Network Engineering Support; additional terms apply.	SRV-SIT-NW-PACK-100	\$30,500	20%	\$24,583.00
Removal & Disposal of Existing Network Equipment, per serialized item; add'l terms may apply.	SRV-SIT-NW-REMOVAL	\$ 50	20%	\$40.30
Asset Tagging, Inventory, and Documentation, per serialized item.	SRV-SIT-DOCUMENTATION	\$ 75	20%	\$60.45
Network Maintenance - Service/Support, per hour; price may vary per SoW, add'l terms may apply.	SRV-SIT-NW-MAINT	\$ 100	20%	\$80.60

Network Installation, per hour; price may vary per SoW, add'l terms may apply.	SRV-SIT-NW-INSTALL	\$ 100	20%	<i>\$80.60</i>
Project Management, per hour; price may vary per SoW, add'l terms may apply.	SRV-SIT-PROJECT MANAGER	\$ 150	20%	<i>\$120.90</i>
Network Monitoring, per hour; price may vary per SoW, add'l terms may apply.	SRV-SIT-NW-MONITOR	\$ 150	20%	<i>\$120.90</i>
Cabling installation & support, per hour; product not included, price may vary per SoW, add'l terms may apply.	SRV-SUB-CBL-SVC	\$ 150	20%	<i>\$120.90</i>
Network Design & Consulting, per hour; price may vary per SoW, add'l terms may apply.	SRV-SIT-NW-CONSULT	\$ 200	20%	<i>\$161.20</i>
Network Analysis, per hour; price may vary per SoW, add'l terms may apply.	SRV-SIT-NW-ANALYS	\$ 200	20%	<i>\$161.20</i>
Network Configuration, per hour; price may vary per SoW, add'l terms may apply.	SRV-SIT-NW-CONFIG	\$ 200	20%	<i>\$161.20</i>
Network Support, per hour; price may vary per SoW, add'l terms may apply.	SRV-SIT-NETWORK SUPPORT	\$ 200	20%	<i>\$161.20</i>
Testing: Network, Configuration, per hour; price may vary per SoW, add'l terms may apply.	SRV-SIT-TESTING	\$ 350	20%	<i>\$282.10</i>
Networking Site Survey, per hour; price may vary per SoW, add'l terms may apply.	SRV-SIT-NW-SURVEY	\$ 350	20%	<i>\$282.10</i>
Training, per day, per person, min. 4ppl; price may vary per SoW, add'l terms may apply.	SRV-SIT-O-TRAINING	\$ 800	20%	<i>\$644.80</i>
Wireless Installation, per hour; price may vary per SoW, add'l terms may apply.	SRV-SIT-WL-INSTALL	\$ 100	20%	<i>\$80.60</i>
Wireless Maintenance - Service/Support, per hour; price may vary per SoW, add'l terms may apply.	SRV-SIT-WL-MAINT	\$ 100	20%	<i>\$80.60</i>
Wireless Design & Consulting, per hour; price may vary per SoW, add'l terms may apply.	SRV-SIT-WL-CONSULT	\$ 200	20%	<i>\$161.20</i>

Wireless Site Survey, per hour; price may vary per SoW, add'l terms may apply.	SRV-SIT-WL-SURVEY	\$ 350	20%	\$282.10
Phone Support, per hour; add'l terms may apply.	SRV-SIT-PHONE SUPPORT	\$ 150	20%	\$120.90
Remote Support, Network Engineer Services, per hour; price may vary per SoW, add'l terms may apply.	SRV-SIT-REMOTE SUPPORT	\$ 200	20%	\$161.20
Onsite Network Support, per hour; price may vary per SoW, add'l terms may apply.	SRV-SIT-NW-ONSITE SUPPORT	\$ 350	20%	\$282.10
Engineer On-Call, per day; add'l terms may apply.	SRV-SIT-ON-CALL	\$ 1,100	20%	\$886.60
8 Hours of Senior Network Engineering Managed Service; additional terms apply.	SRV-SIT-MS-PACK-8	\$ 3,000	20%	\$2,418.00
40 Hours of Senior Network Engineering Managed Service; additional terms apply.	SRV-SIT-MS-PACK-40	\$13,400	20%	\$10,800.40
80 Hours of Senior Network Engineering Managed Service; additional terms apply.	SRV-SIT-MS-PACK-80	\$25,200	20%	\$20,311.20
100 Hours of Senior Network Engineering Managed Service; additional terms apply.	SRV-SIT-MS-PACK-100	\$30,500	20%	\$24,583.00

Standard Terms & Conditions

- Services are provided during regular business hours: Monday to Friday, 8:00 AM - 5:00 PM.
- Hours sold in packs will be scheduled in minimum increments of 4 hours.
- Unused hours will expire 12 months from the date of the purchase order.
- All hours must be prepaid before work begins.
- Work conducted after hours, on weekends, or holidays will be billed at 1.5 times the standard rate.
- Services listed are exclusively available as part of a package involving associated hardware or software products and will not be sold as standalone items.
- Any additional applicable terms will be identified for the customer while collaborating on a unique Scope of Work, prior to work initiation.